

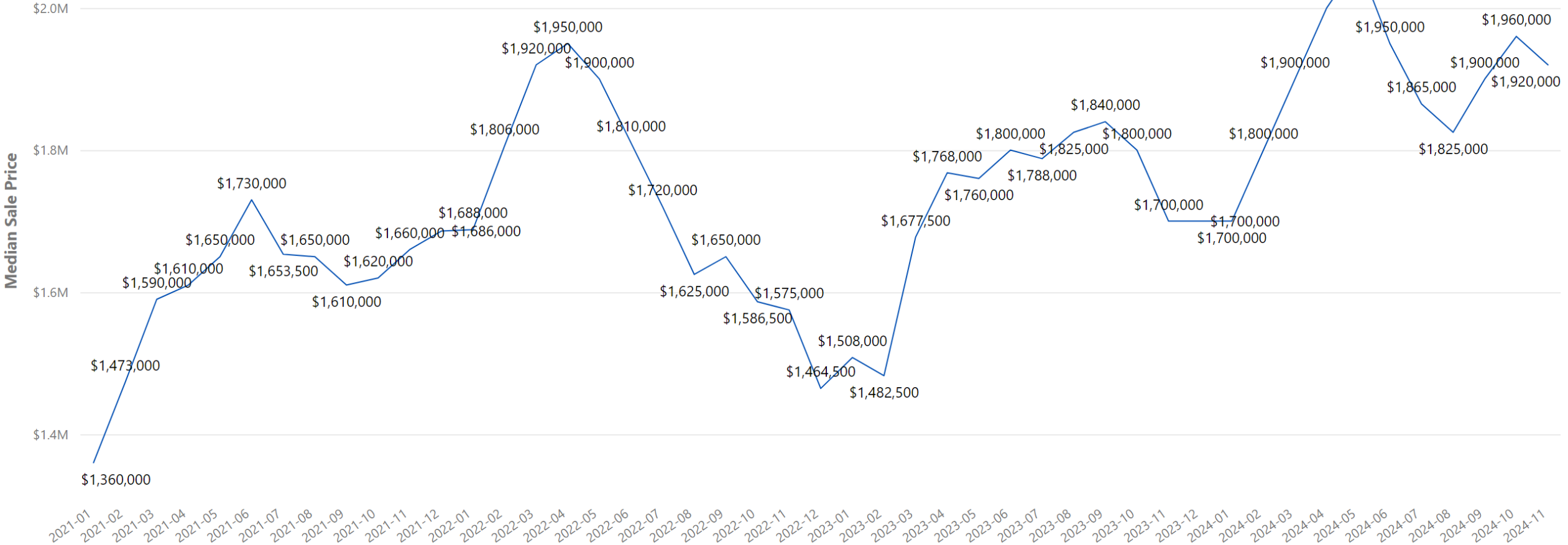
Santa Clara County Market Minute Update



Statistics

Santa Clara County - Median Sale Price

CountyName ● Santa Clara



Santa Clara County - Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Alviso	\$1,522,000	\$0	N/A
Watsonville	\$945,000	\$0	N/A
Palo Alto	\$3,661,000	\$2,900,000	26%
Saratoga	\$4,084,000	\$3,412,500	20%
Milpitas	\$1,700,000	\$1,423,117	19%
Los Gatos	\$2,850,000	\$2,422,000	18%
Los Altos Hills	\$5,620,000	\$4,875,000	15%
San Jose	\$1,705,000	\$1,482,500	15%
Monte Sereno	\$3,647,000	\$3,215,000	13%
Sunnyvale	\$2,620,000	\$2,360,000	11%
Los Altos	\$4,550,000	\$4,225,000	8%
Gilroy	\$1,135,000	\$1,072,000	6%
Morgan Hill	\$1,367,500	\$1,300,000	5%
Mountain View	\$2,735,000	\$2,637,500	4%
Cupertino	\$3,265,000	\$3,159,444	3%
San Martin	\$1,875,000	\$1,818,000	3%

Data as of 12/6/2024

Aculist@2024

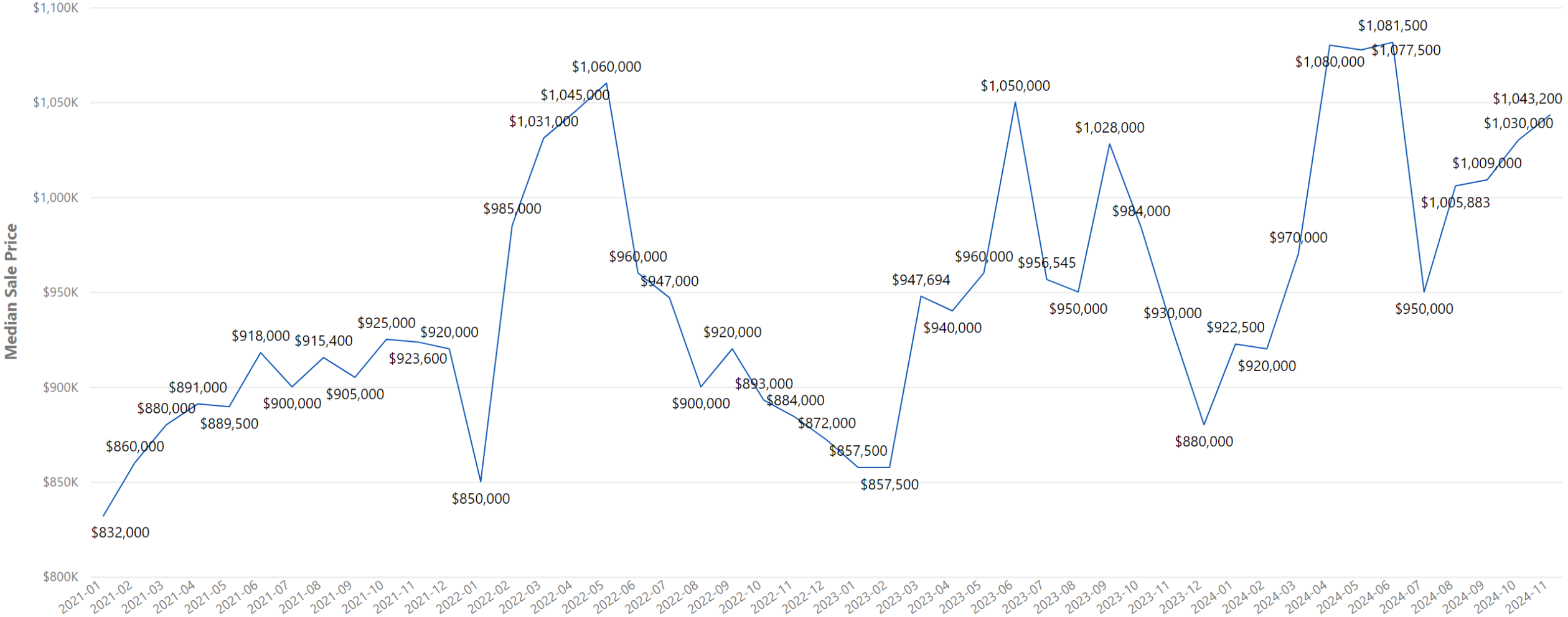
Residential Single Family: November 2023/2024

Santa Clara County - Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Campbell	\$1,972,500	\$1,914,000	3%
Santa Clara	\$1,750,000	\$1,715,000	2%

Santa Clara County - Median Sale Price

CountyName ● Santa Clara



Data as of 12/6/2024

Aculist@2024

Residential Common Interest: 2021 - 2024

Santa Clara County - Increased Median Price

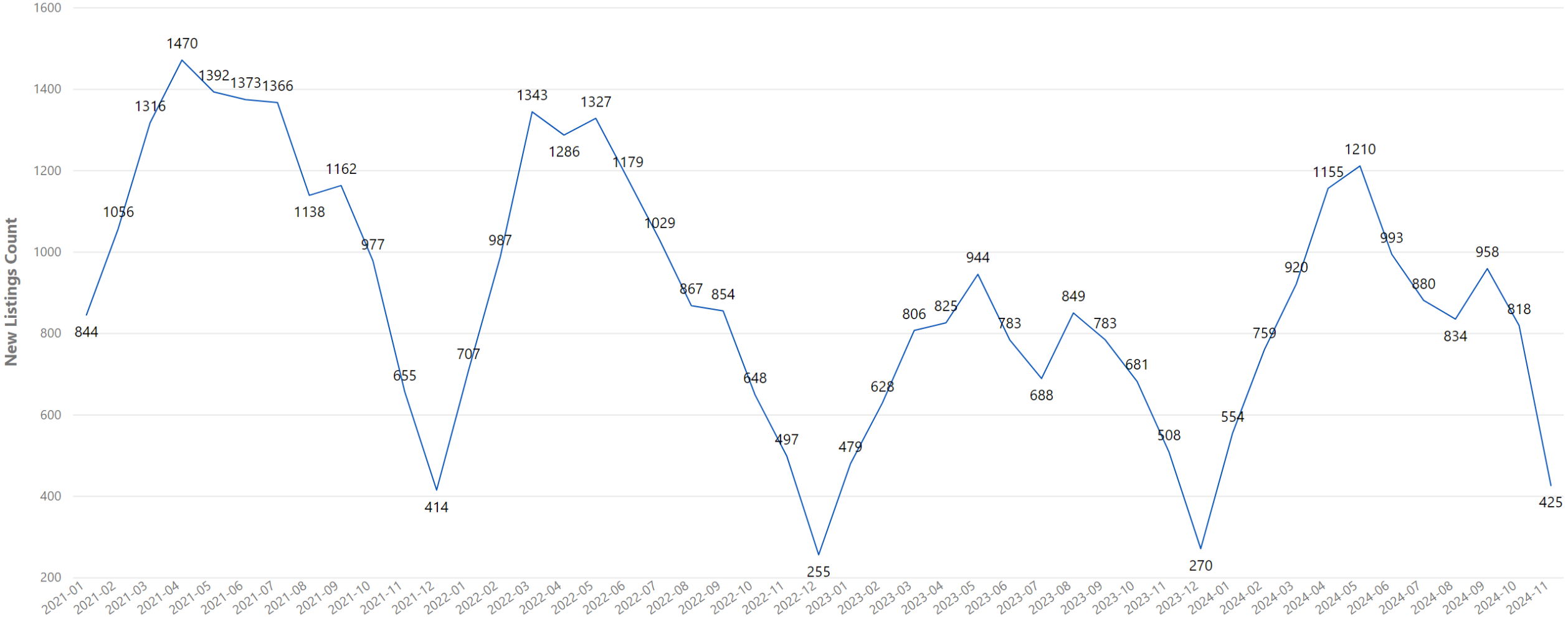
City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Palo Alto	\$1,957,000	\$1,619,000	21%
Milpitas	\$1,199,099	\$1,007,500	19%
San Jose	\$927,000	\$780,500	19%
Los Altos	\$1,700,000	\$1,475,000	15%
Los Gatos	\$1,454,350	\$1,357,500	7%
Sunnyvale	\$1,338,000	\$1,285,000	4%
Santa Clara	\$950,000	\$950,000	0%

Santa Clara County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Gilroy	\$0	\$564,290	-100%
Campbell	\$899,888	\$1,299,000	-31%
Saratoga	\$1,330,000	\$1,530,000	-13%
Morgan Hill	\$860,000	\$912,500	-6%
Cupertino	\$1,275,000	\$1,320,000	-3%
Mountain View	\$1,175,000	\$1,190,000	-1%

Santa Clara County - New Listings

CountyName ● Santa Clara



Data as of 12/6/2024

Aculist@2024

Residential Single Family: 2021-2024

Santa Clara County - Increased New Listings

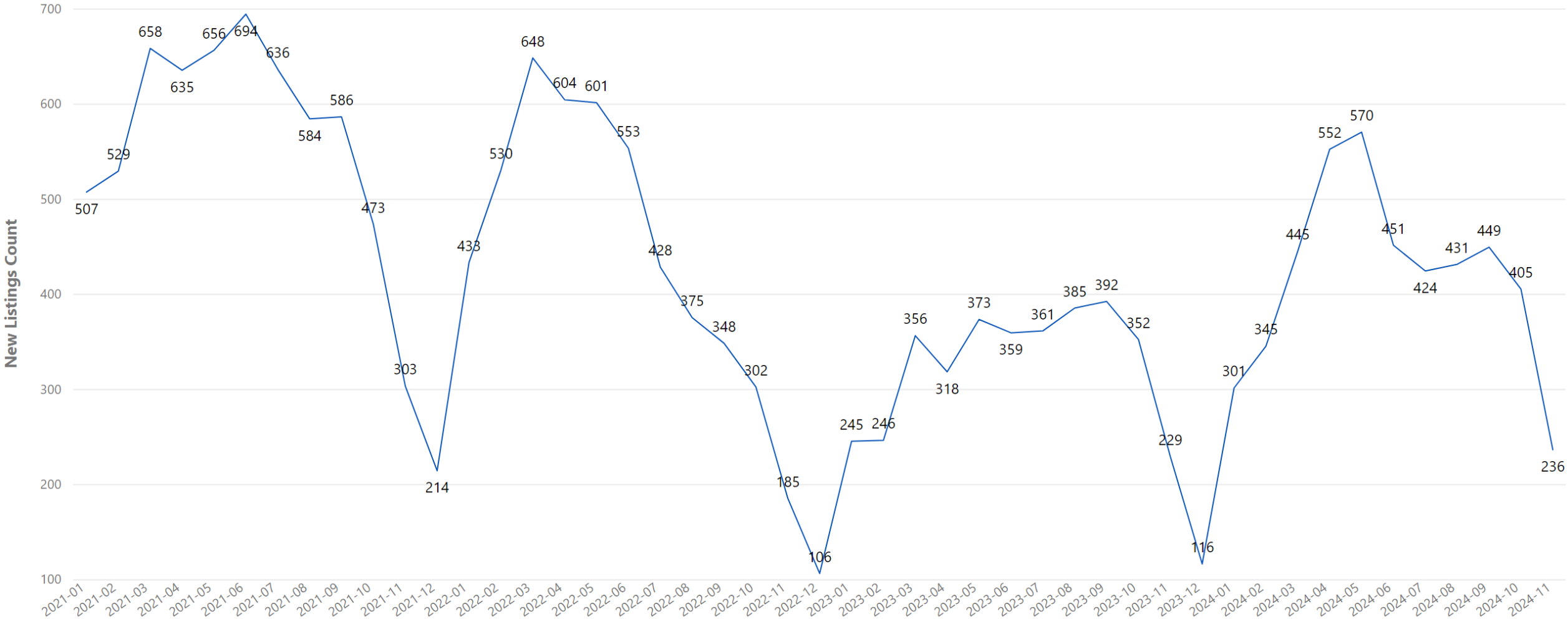
City	New Listings This Year	New Listings Last Year	% New Listings Change
Alviso	1	0	N/A
Los Altos Hills	5	3	67%
Monte Sereno	3	2	50%
Saratoga	21	14	50%
Milpitas	13	9	44%

Santa Clara County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
San Martin	1	2	-50%
Campbell	7	14	-50%
Palo Alto	10	18	-44%
Mountain View	13	23	-43%
Gilroy	19	33	-42%
Morgan Hill	19	32	-41%
Sunnyvale	20	30	-33%
Los Gatos	13	18	-28%
Los Altos	14	18	-22%
Cupertino	13	16	-19%
Santa Clara	20	22	-9%
San Jose	233	254	-8%

Santa Clara County - New Listings

CountyName ● Santa Clara



Data as of 12/6/2024

Aculist@2024

Residential Common Interest: 2021 - 2024

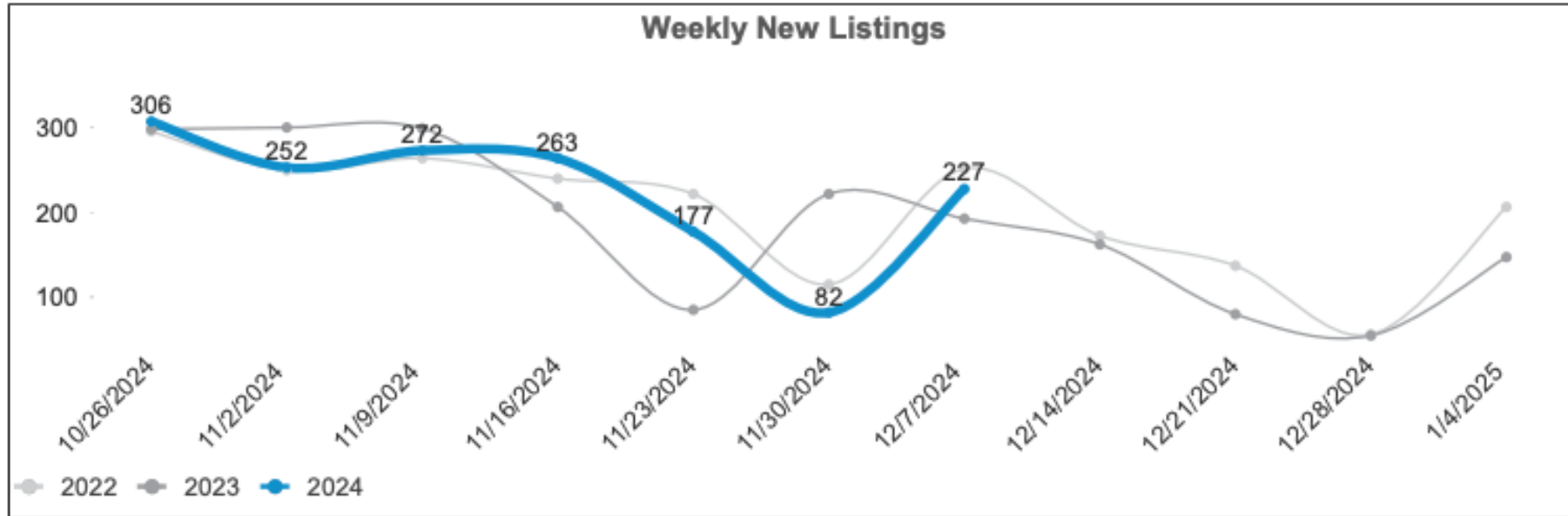
Santa Clara County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Gilroy	1	0	N/A
Saratoga	6	1	500%
Cupertino	10	6	67%
Los Altos	4	3	33%
Los Gatos	13	10	30%
Campbell	9	7	29%
San Jose	132	122	8%
Morgan Hill	7	7	0%

Santa Clara County - Decreased New Listings

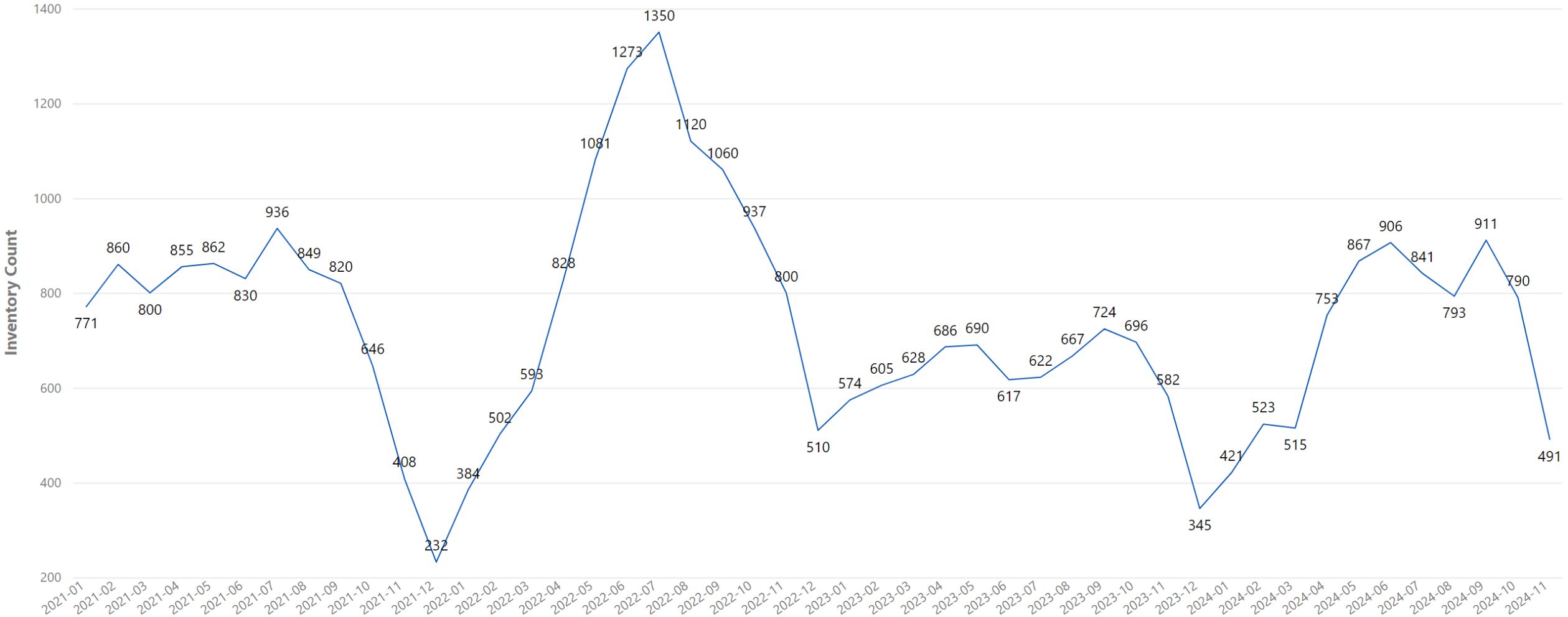
City	New Listings This Year	New Listings Last Year	% New Listings Change
Palo Alto	3	7	-57%
Mountain View	11	20	-45%
Sunnyvale	14	17	-18%
Santa Clara	15	18	-17%
Milpitas	10	11	-9%

Santa Clara County – New Listings Week Ending 12/07/2024



Santa Clara County - Inventory

CountyName ● Santa Clara



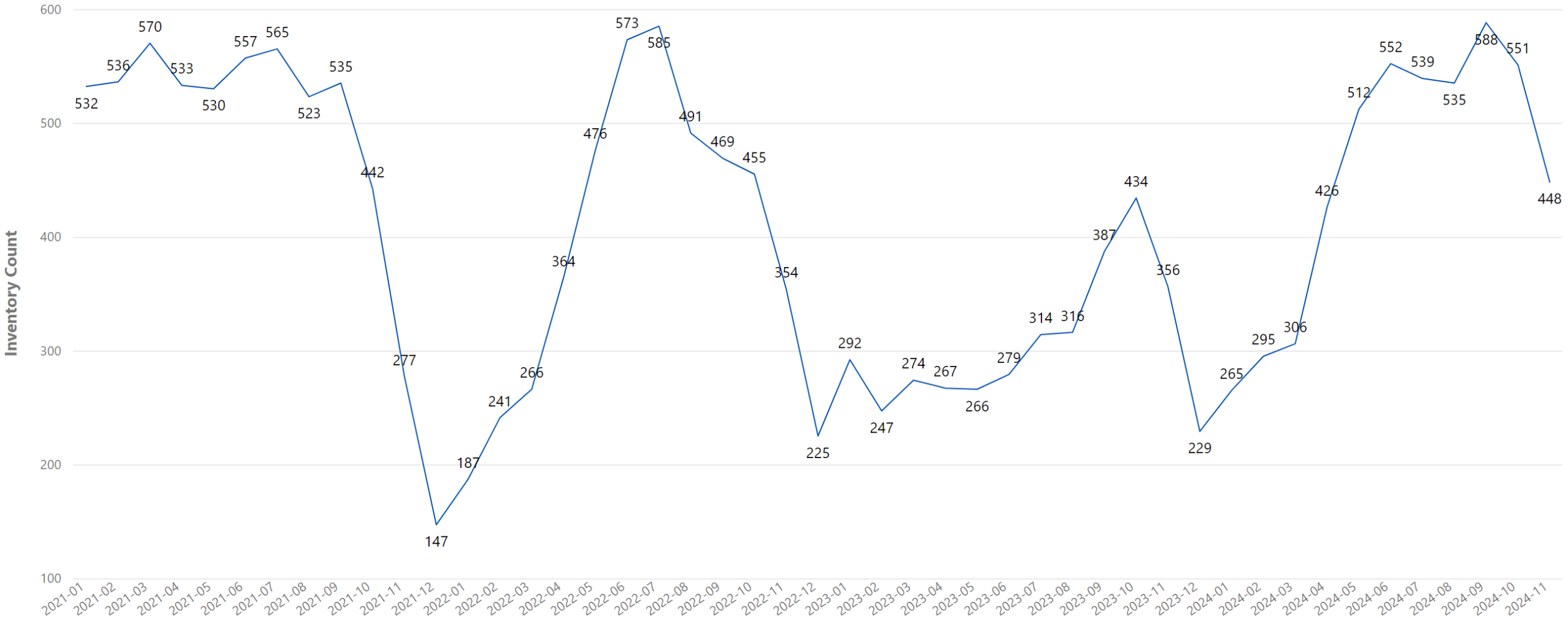
Data as of 12/6/2024

Aculist@2024

Residential Single Family: 2021-2024

Santa Clara County - Inventory

CountyName ● Santa Clara



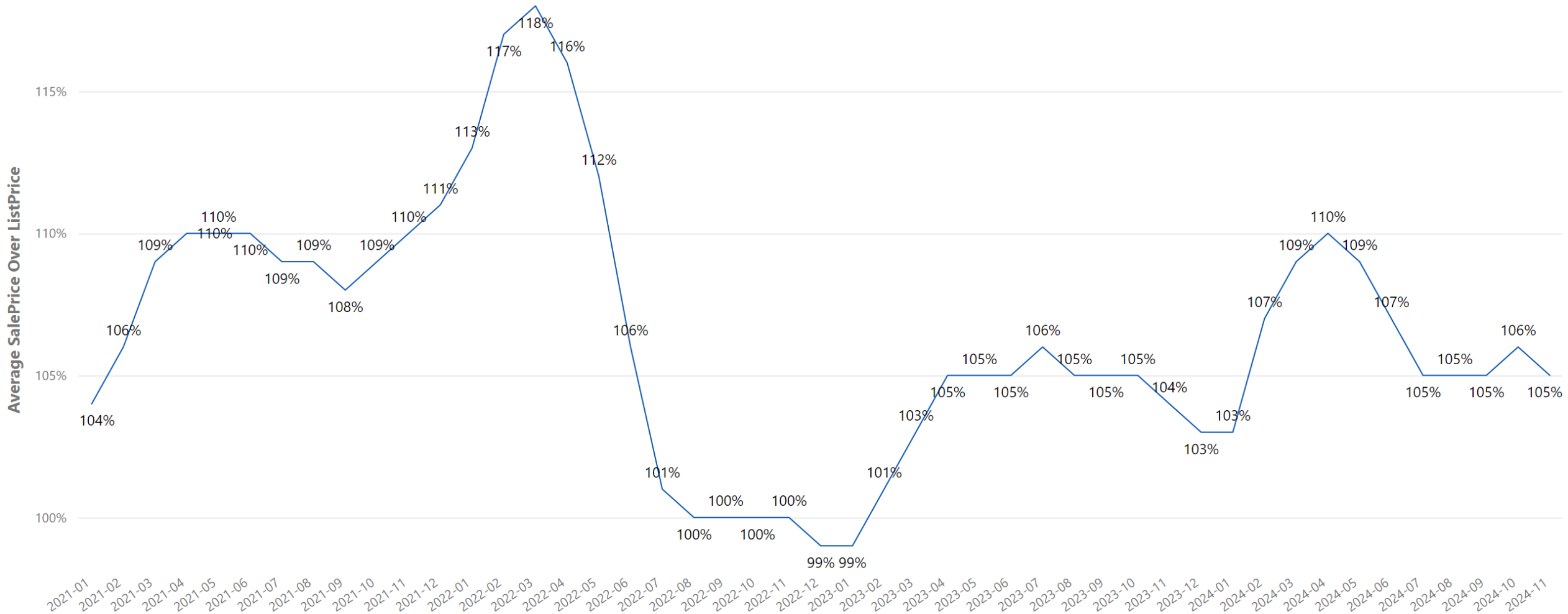
Data as of 12/6/2024

Aculist@2024

Residential Common Interest: 2021 - 2024

Santa Clara County - Average Sale Price Over List Price

CountyName ● Santa Clara



Santa Clara County - Increased Sale To List Price

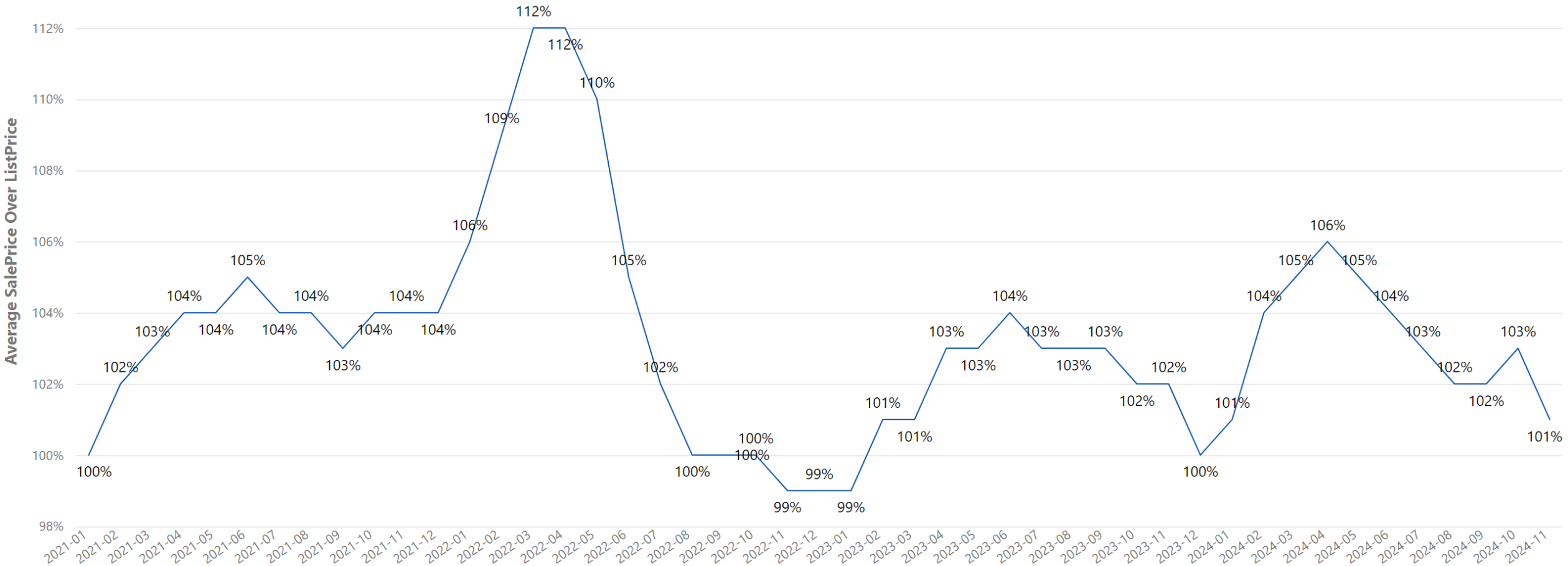
City	Sale Over List Price	Sale Over List Price Last year	% Sale Over List Price Change
Alviso	93%	0%	N/A
Watsonville	95%	0%	N/A
Milpitas	110%	103%	7%
Campbell	109%	104%	5%
Morgan Hill	101%	97%	4%
Los Altos	107%	104%	3%
Mountain View	109%	106%	3%
Palo Alto	105%	103%	2%
San Jose	105%	103%	2%
Los Altos Hills	100%	99%	1%
Gilroy	102%	101%	1%
Cupertino	107%	107%	0%
San Martin	96%	96%	0%
Saratoga	103%	103%	0%
Sunnyvale	110%	110%	0%

Santa Clara County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Los Gatos	101%	105%	-4%
Monte Sereno	103%	107%	-4%
Santa Clara	106%	107%	-1%

Santa Clara County - Average Sale Price Over List Price

CountyName ● Santa Clara



Santa Clara County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last year	% Sale Over List Price Change
Palo Alto	107%	101%	6%
Campbell	101%	97%	4%
Los Altos	101%	98%	3%
Cupertino	107%	104%	3%
Milpitas	102%	100%	2%
Saratoga	103%	102%	1%

Santa Clara County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Los Gatos	101%	104%	-3%
Morgan Hill	100%	102%	-2%
San Jose	100%	102%	-2%
Santa Clara	102%	104%	-2%
Mountain View	101%	102%	-1%
Sunnyvale	103%	104%	-1%

Thank You

